

BUSINESS ENGLISH LANGUAGE TEST - LEVEL V - Final test

Name		Index no.	
Teacher		Faculty	Faculty of Economics

I Read the text and then circle the words or phrases that best fit into the gaps. Write your answers in the grid provided at the end!

Marks & Spencer suffered at home and abroad during the first half of its (1) _____ year and the company admits that trading in recent weeks (2) _____ no signs of improvement.

The group (3) _____ the vast majority of its profits in Britain and these fell 20.2% to 316.5 million pounds in the six months to 26 September. The figures were slightly boosted by a good (4) _____ from financial services, where profits (5) _____ 19% to 44.9 million pounds. Sales of home furnishings showed the biggest (6) _____, with a fall of 1.6% over the half year.

M&S is focusing on a (7) _____ of initiatives in its food departments, including butcher shops, delicatessen counters, bakeries and coffee shops. These are expected to be introduced into 100 stores as quickly as possible.

Overseas, the Far East suffered the worst downturn, reflecting continuing (8) _____ trouble in the region. The group (9) _____ a 1.2 million pounds loss overseas, compared with 10.8 million pounds profit in 1997.

Europe (10) _____, primarily by the impact of the strong pound.

- | | | | | |
|-----|----------------|--------------------|-----------------|-----------------|
| 1. | a. financed | b. financial | c. financing | d. finance |
| 2. | a. has shown | b. have shown | c. was shown | d. shown |
| 3. | a. does | b. do | c. makes | d. make |
| 4. | a. work | b. performance | c. job | d. success |
| 5. | a. rised | b. has risen | c. rose | d. risen |
| 6. | a. declination | b. increase | c. rise | d. decline |
| 7. | a. range | b. selection | c. broad | d. various |
| 8. | a. economy | b. economical | c. economics | d. economic |
| 9. | a. did | b. makes | c. made | d. has done |
| 10. | a. also hitted | b. has also hitted | c. has also hit | d. was also hit |

1.	2.	3.	4.	5.	6.	7.	8.	9.	10.

10

II (a) Add suffix to make a noun

(b) Add prefix to make an opposite adjective.

- | | |
|-------------|-------|
| 1. organise | _____ |
| 2. similar | _____ |
| 3. prepare | _____ |
| 4. require | _____ |

- | | |
|------------------|-------|
| 1. economical | _____ |
| 2. proportionate | _____ |
| 3. literate | _____ |
| 4. relevant | _____ |

4

III Put the appropriate words from the list below in the gaps in the text.

run director safety technical major
salary book interpersonal career commercial

A large international energy company is looking for a general manager to _____ its east African office. Based in Nairobi, you will work closely with _____ and operational specialists and play a leading role in all the company's _____ activities in the region. You should be a graduate with a working knowledge of English. You must also have excellent communicative and _____ skills.

In addition to a performance-related _____, we provide an attractive benefit package.

Please, reply with C.V. to:

Nicholl Executive Search, PO Box 1997, London, UK

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IV In each of the following sentences there is one mistake. Find it and correct it by rewriting the sentence.

1. The development in IT has resulted on enormous changes in the way people work.

.....

2. I don't like my work a lot and I want to change it.

.....

3. The way he works is very similarity to ours.

.....

4. We have ordered some goods from them last month.

.....

5. They are an Ireland company with subsidiaries all over Europe.

.....

6. I am used to travel abroad a lot when I was younger.

.....

7. We selled our new car a couple of days ago.

.....

7

V Translate the following sentences into English

1. Maloprodaja se uglavnom obavlja u prodavnicama, robnim kućama ili hipermarketima.

.....

.....

2. Sephora prodaje veliki asortiman proizvoda u svojim prodavnicama.

.....

.....

3. Davalac franšize i korisnik franšize potpisuju ugovor o franšizi.

.....

.....

4. Jesi li se ikada žalio na loš kvalitet nekog proizvoda koji si kupio?

.....

.....

10

VI Complete the sentences using the appropriate form of the verbs in brackets:

1. If I _____ (have) a Rolls Royce, I _____ (give) it away to charity. I don't believe people should own big cars.
2. Call me if you need help. If I _____ (not hear) from you, I _____ (assume) everything is fine.
3. What _____ (you, ask) Bill Gates if you _____ (meet) him?

	3
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VII Change the sentence:

a) into passive:

1. They will execute all orders carefully.

2. You can cancel the contract within five business days.

3. We were processing your order when you called.

b) into active:

4. All your suggestions have been accepted by our manager.

5. The signed contract should have been returned by now.

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VIII Complete the boxes with the words and expressions from the list below that are most commonly associated with each theme

department store
employer
franchisee

stock
trademark
curriculum vitae

cover letter
skill
fringe benefit

margin
interviewer
overheads

Retailing	Franchising	Recruitment
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

	6
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